

ALLIANCE NORTHWEST

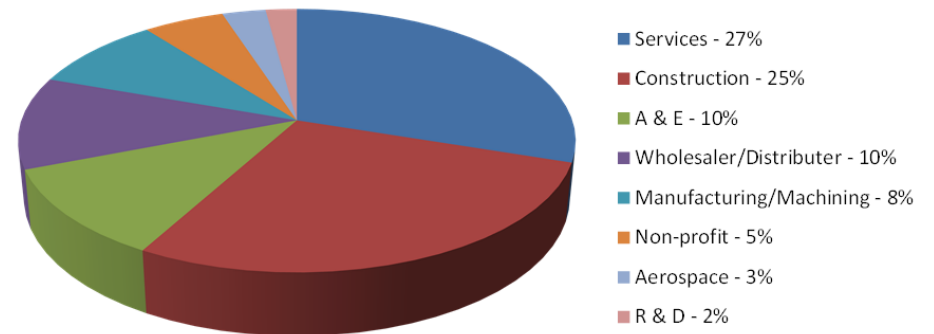
Event Demographics

Based on optional information provided at registration. Actual totals may be higher.

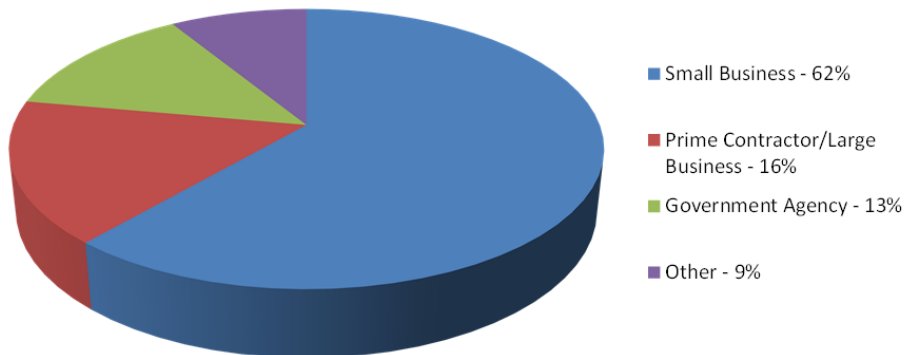
Socioeconomic Group	# of Attendees	% of Attendees*
Small Business	496	61%
Veteran Owned	104	13%
Service Disabled Veteran Owned	50	6%
Woman Owned	120	15%
Minority Owned	140	17%
8(a) Certified	63	8%
HUBZone Certified	27	3%
State Certified WBE	45	6%
State Certified MBE	61	8%
State Certified DBE	71	9%
Large Business/Prime Contractor	133	16%
Government Agency	108	13%
Other	71	9%
Total Attendees	808	

2016 Alliance NW Industry Breakdown

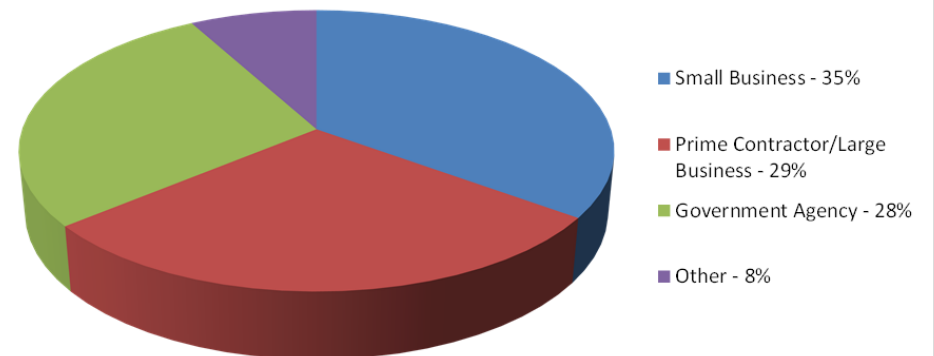
(% of total attendee numbers)



2016 Alliance NW Total Attendee Demographics



2016 Alliance NW Exhibitor Demographics



*Percentages based on attendee selection, please note many attendees selected multiple socioeconomic or industry categories.